



Common Interview Questions

1. Please walk me through your resume, in particular highlighting your experience that you believe will be a good crossover for this role at this organization.
2. What attracted you to apply for this position, and why would you like to work here? Why do you want this job?
3. Please describe what you consider your strengths, and in what way have these served you well in your career?
4. Please describe what you consider to be your opportunities for development/improvement?
5. If I spoke with your previous manager, what would s/he say about your strengths and weaknesses?
6. What is your desired career direction/vision for your future?
7. How would you describe your personality?
8. What would others say about your leadership/management style?
9. What do you find most rewarding and challenging about managing others?
10. What skills, relevant to this position that you have applied for, have you gained and developed from your educational experience and/or other training? Tell me a bit about your education and training? How will that help you with this role?
11. How have you benefited from previous employment in terms of your skills and personal development?
12. Please describe the position you've held or company that you've worked for that you enjoyed most, and why.
13. Please describe the position you've held or company that you've worked for that you enjoyed the least and why.
14. What do you anticipate would be the greatest challenge working in this specific role?
15. This position requires the successful candidate to work the occasional evening and weekend. How do you feel about working outside of your regularly scheduled work hours?

16. What are some of the challenges you see that are facing this industry?
17. How do you learn best?
18. What really "drives" you?
19. What is usually the toughest part of a job for you?
20. What type of manager do you work best with?
21. In your last role, what were your top 3 achievements or accomplishments?
22. Describe a situation in which you had difficulty or a conflict situation with a coworker or supervisor, such as a personality conflict or a misunderstanding. How did you handle it?
23. Can you provide an example of how you've contributed to effective team working and how you foster teamwork as part of the teams you have been on?
24. What is the process you use to set goals and monitor progress on goals or yourself and within your work group?
25. Give a recent example that demonstrates how you set and monitor goals.
26. Being fully accountable for results sometimes means acknowledging what more we, personally, could have done to achieve desired results. Share about a time when you did not reach the expected results. What more could you have done in that situation to meet expectations?
27. How do you organize your own time and work priorities?
28. Tell me about a time when you came across something that really stumped you, and the process you used to overcome obstacles and create a solution. Would you do anything differently the next time?
29. Tell me about a time when you were managing multiple priorities and competing deadlines. What did you do to keep yourself organized? Describe the situation, your actions and the result.
30. What are your salary expectations for this position?